UNITED STATES DISTRICT COURT
DISTRICT OF NEVADA

RANDY LUND,

v.

MARGARET MATHIS,

Plaintiff.

Defendant.

Case No. 2:11-cv-01726-APG-PAL

ORDER DENYING MOTION FOR SUMMARY JUDGMENT

(Doc. #25)

Before the Court is Defendant Margaret Mathis' Motion for Summary Judgment (Doc. #25). For the reasons set forth below, the Court DENIES Defendant's motion.

This dispute arises from a series of three loans that Lund made to Defendant's son
Benjamin in early August 2007. Lund contends that he made the loans in reliance on statements
Defendant made to her son over a speakerphone in Lund's presence, and a family financial
statement that Defendant sent to Benjamin so that Benjamin could prove his financial ability to
repay the loan. Benjamin never repaid the loan and filed for bankruptcy. Subsequently, Lund
filed suit against Defendant in this Court stating claims for fraudulent misrepresentation and
conspiracy to defraud. Defendant filed her motion for summary judgment asserting, among other
things, that she was unaware of Lund's presence during the call, and that she made no
representations or omissions to Lund to induce the loans.

I. Legal Standard

The purpose of summary judgment is to avoid unnecessary trials when there is no dispute as to the facts before the court. *Mw. Motorcycle Ass'n v. U.S. Dep't of Agric.*, 18 F.3d 1468, 1471 (9th Cir. 1994). Summary judgment is appropriate only when the pleadings, the discovery

and disclosures, and any affidavits "show there is no genuine issue as to any material fact and that the movant is entitled to judgment as a matter of law." *Celotex Corp. v. Catrett*, 477 U.S. 317, 330 (1986); Fed. R. Civ. P. 56. An issue is "genuine" if there is a sufficient evidentiary basis on which a reasonable fact-finder could find for the nonmoving party. *Anderson v. Liberty Lobby, Inc.*, 477 U.S. 242, 248-49 (1986). A dispute is "material" if it could affect the outcome of the suit under the governing law. *Id.* Where reasonable minds could differ on the material facts at issue, summary judgment is not appropriate. *Warren v. City of Carlsbad*, 58 F.3d 439, 441 (9th Cir. 1995), *cert. denied*, 516 U.S. 1171 (1996).

"The amount of evidence necessary to raise a genuine issue of material fact is enough 'to require a jury or judge to resolve the parties' differing versions of the truth at trial." Aydin Corp. v. Loral Corp., 718 F.2d 897, 902 (9th Cir. 1983) (quoting First Nat'l Bank v. Cities Service Co., 391 U.S. 253, 288-89 (1968)). "The judge's inquiry, therefore, unavoidably asks whether reasonable jurors could find by a preponderance of the evidence that the plaintiff is entitled to a verdict—whether there is [evidence] upon which a jury can properly proceed to find a verdict for the party producing it, upon whom the onus of proof is imposed." Anderson v. Liberty Lobby, Inc., 477 U.S. 242, 252 (1986) (internal quotation marks and citations omitted). In evaluating a summary judgment motion, a court views all facts and draws all inferences in the light most favorable to the nonmoving party. Kaiser Cemet Corp. v. Fishbach & Moore, Inc., 793 F.2d 1100, 1103 (9th Cir. 1986).

The moving party bears the burden of showing that there are no genuine issues of material fact. Zoslaw v. MCA Distrib. Corp., 693 F.2d 870, 883 (9th Cir. 1982). "In order to carry its burden of production, the moving party must either produce evidence negating an essential element for the nonmoving party's claim or defense or show that the nonmoving party does not have enough evidence of an essential element to carry its ultimate burden of persuasion at trial." Nissan Fire & Marine Ins. Co. v. Fritz Cos., 210 F.3d 1099, 1102 (9th Cir. 2000). Once the moving party satisfies Rule 56's requirements, the burden shifts to the party resisting the motion to "set forth specific facts showing that there is a genuine issue for trial." Anderson, 477 U.S. at

256. The nonmoving party "may not rely on denials in the pleadings but must produce specific evidence, through affidavits or admissible discovery material, to show that the dispute exists," *Bhan v. NME Hosps., Inc.*, 929 F.2d 1404, 1409 (9th Cir. 1991), and "must do more than simply show that there is some metaphysical doubt as to the material facts." *Bank of America v. Orr*, 285 F.3d 764, 783 (9th Cir. 2002) (internal citations omitted).

II. Analysis

A. Fraudulent Misrepresentation

Lund has raised several genuine issues of material fact that preclude summary judgment on his claim for fraudulent misrepresentation. Under Nevada law, a plaintiff claiming fraud must prove by clear and convincing evidence (1) a false representation made by the defendant; (2) defendant's knowledge or belief that its representation was false or that defendant had an insufficient basis of information for making the representation; (3) defendant intended to induce plaintiff to act or refrain from acting upon the misrepresentation; and (4) damage to the plaintiff as a result of relying on the misrepresentation. *J.A. Jones Constr. Co. v. Lehrer McGovern Bovis, Inc.*, 89 P.3d 1009, 1017 (Nev. 2004). False representations can include the failure to "speak the whole truth and ... by concealments [make] statements untruthful and misleading." *See N. Nevada Mobile Home Brokers v. Penrod*, 610 P.2d 724, 727 (Nev. 1980). Lund has set forth specific facts showing a genuine issue for trial as to (1) when, what, and whether false representations were made by Defendant; (2) whether Defendant knew or believed her representations were false; (3) whether Defendant intended to induce Lund to rely upon the representation in giving her son the loans; and (4) whether Lund actually relied on Defendant's statements and document in giving Defendant's son the loans.

For instance, a genuine issue exists as to when Defendant faxed a copy of the family's financial statement to Benjamin and why. The crux of Defendant's motion is that Lund could not have relied on Defendant's representations because Lund's loans to Benjamin predate Defendant's sending the family financial statement. Defendant testified in her deposition that she faxed a copy of the financial statement "in or around August 10th of 2007." (Doc. #25-1, Exhibit

B, 46:24-47:12). She implies in the motion that she did not fax this document to her son before that date, and argues that Plaintiff offers no evidence that she sent any other fax other than the August 10 fax. However, Lund testified in his declaration that Defendant spoke to Benjamin on speakerphone in Lund's presence on two separate occasions—once on August 3, 2007, before the first loan, and once again on August 4, 2007, before the second loan. (Doc. #28-1, Exhibit 2, Lund Decl., 2-4). Lund testifies that Defendant sent the family financial statement the same day as (and in accordance with) this second phone conversation on August 4, 2007. (Id.) Lund corroborates his testimony with the declarations of others who were present during these phone conversations (specifically, Amit Malik and Brent Lincowski). (Id. at Exhibit 3 and Exhibit 4). Thus, Plaintiff has set forth specific facts showing a genuine issue of material fact as to when Defendant sent the family financial statement.

Additionally, a genuine issue for trial exists as to whether Defendant knew Lund was listening in on the speakerphone during her call with her son. Defendant contends that she neither interacted with nor spoke to Lund before this litigation. (Doc. #25 at 3:16-17.) However, in their declarations, Lund, Malik, and Lincowski testify that Benjamin informed Defendant she was on speakerphone in the presence of a potential lender, before asking her about his financial situation. (Doc. #28-1 at Exhibit 2, Lund Decl. at 2-3, ¶ 8; Exhibit 3, Malik Decl. at page 2, ¶ 7; Exhibit 4, Lincowski Decl. at 2, ¶¶ 5,6.) Thus, Lund has set forth specific facts showing a genuine issue of material fact as to whether Defendant spoke to Lund in connection with the loans. Similarly, issues exist as to whether Defendant intended any of her alleged statements to induce Lund to lend money to Benjamin, and whether Defendant knew or believed that her representations were false or misleading. Viewing the evidence in favor of the non-moving party, there are substantial questions of material fact as to Defendant's intent and knowledge while speaking with her son and sending him the family financial statement. A jury could reasonably find that Defendant knew her statements were misleading and intended them to induce Lund into lending her son money. For these reasons, the Court will deny Defendant's motion for summary judgment as to Lund's fraud claim.

B. Conspiracy to Defraud

Similarly, Lund has raised genuine issues of material fact regarding his claim for conspiracy to defraud. To state a valid claim for civil conspiracy, a plaintiff must show: (1) defendants, by acting in concert, intended to accomplish an unlawful objective for the purpose of harming the plaintiff; and (2) the plaintiff sustained damages as a result. *Hilton Hotels Corp. v. Butch Lewis Prods., Inc.*, 862 P.2d 1207, 1210 (Nev. 1993) (citing *Collins v. Union Fed. Savings & Loan*, 662 P.2d 610, 622 (Nev. 1983)). "A civil conspiracy claim operates to extend, beyond the active wrongdoer, liability in tort to actors who have merely assisted, encouraged or planned the wrongdoer's acts." *Flowers v. Carville*, 266 F. Supp. 2d 1245, 1249 (D. Nev. 2003) (quoting 16 Am.Jur. 2D Conspiracy § 57 (1998).

Defendant contends that she did not make any false representations to Lund, that Lund did not rely on Defendant's statements in loaning Benjamin money, and that Defendant lacked the required knowledge of the goal of the alleged conspiracy. For the reasons discussed above, these are genuine issues of material fact, causing the Court to deny Defendant's motion for summary judgment as to Lund's conspiracy to defraud claim.

III. Conclusion

Accordingly, IT IS HEREBY ORDERED that Defendant's Motion for Summary Judgment (Doc. #25) is DENIED.

Dated: December 23, 2013.

ANDREW P. GORDON

Qd

UNITED STATES DISTRICT JUDGE